



Notice of Intent (NOI)

Number: DOK01-2018 _____

1. Notice:
 - a. Notice is hereby given by the District of Kitimat (DOK) of its intent to contract with the following Service Provider for the refurbishment of equipment:

Vohl Inc
368 St-Gilbert
St-Marc-des-Carrieres, QC G0A 4B0
T 418-268-3527 ou/or 1-877-901-3527
www.vohl.ca
 - b. In the event that no other potential service providers come forward with a Statement of Capabilities meeting the requirements outlined in this NOI before the Closing Date/Time, the contract may be direct awarded to the pre-selected service provider.
2. Contract Term and Value
 - a. Estimated contract value is \$700,000 Canadian dollars, exclusive of taxes.
 - b. This is a one-time purchase with a firm delivery of October 15, 2018.
3. Contract Award Rationale:
 - a. The District of Kitimat has chosen not to proceed with a competitive process because Vohl is the sole, Canadian distributor and remanufacturer of Vohl Snow Blowers.
 - b. The DOK has not called for service provider proposals for this contract. After careful research and consideration, it is believed that Vohl is the sole Canadian service provider of Vohl products, offers a unique solution and value proposition in the marketplace and is the only service provider capable of meeting the specific requirements of this engagement because of the Vohl Refurbishment design.
4. Information Requirements
 - a. The solution must be equivalent to the services offered by Vohl Inc. to refurbish two (2) Year 1996 Model Vohl DV-904 to 2017 original manufacturer specifications. A data sheet or description of the solution, identifying make, model and design is required to understand its configuration and capability. The configuration must be user friendly and acceptable. In addition, delivery lead-time needs to be indicated in the response.
 - b. The units specified herein shall consist of self-propelled two (2) stage dual auger snow blowers having a rated blowing capacity of 2750 tons/hour capable of handling all types of snow including wet heavy snow to hard packed frozen snow. The snow projection either from the loading chute or the impeller casing must have the capability to cast snow to the left or to the right-hand side. The retro-fitted units shall be capable of arduous duty for prolonged periods of time without deformation and/or failure of components in ambient temperatures down to minus forty (-40 °).
 - c. The entire units must be completely dismantled. All parts and components must be thoroughly inspected for wear and cracks. Any parts and components not fit to be restored must be replaced by new meeting the original manufacturer current year specifications.
5. Statement of Capabilities
 - a. Service Providers wishing to challenge this Notice of Intent #DOK01-2018 should submit a Statement of Capabilities of containing the following information:
 - i. Reason(s) for objecting to DOK's intent to direct award the contract;

- ii. Detailed information that demonstrates the service providers capabilities, capacity, experience and expertise to meet the requirements;
 - iii. Service Provider's name, address, and phone number; and
 - iv. Service Provider representative's name and contact information.
- b. The Statement of Capabilities should be delivered electronically, to the Delivery location specified below by the Closing Date/Time. Service Providers are encouraged to limit their submissions to ten (10) pages.
- c. A potential service provider's ability to offer equivalent or better quality for the required products or services, a proven capability, expertise, experience and capacity to provide the required products or services within the required time frames, and a proven record of supplying comparable products or services at a lower cost in the same time frames will be key criteria in considering service provider objections under this NOI.

6. Next Steps

- a. If other potential service providers come forward before the Closing Date/ Time with a Statement of Capabilities clearly indicating the ability to meet or exceed the requirements presented in this NOI, the DOK may, in its sole discretion, elect to proceed with a competitive process to source this opportunity. The DOK also reserves the right, in its sole discretion, to convene a meeting with the potential service provider(s) to ensure understanding of the requirements of the opportunity prior to deciding how to proceed.
- b. If no other potential suppliers submit a Statement of Capabilities meeting or exceeding the requirements outlined in this NOI on or before the Closing Date/Time, the contract may be direct awarded to the pre-selected supplier.

7. Terms of NOI Process

- a. Potential service providers are solely responsible for the risk and cost of preparing and submitting objections and/or Statements of Capabilities in response to this NOI.
- b. This NOI is not intended to be a call for tenders, and submissions are not intended to create any contractual or other legal obligation owed to any potential service provider by the DOK. The DOK reserves the right to terminate this process at any time, at its discretion.
- c. All responses to this NOI become the property of the District of Kitimat and will be held in confidence, subject to the provisions of the *Freedom of Information and Protection of Privacy Act*. Respondents to this NOI consent to the District of Kitimat incorporating any submitted ideas, concepts, approaches, or strategies into any planning, design, procurement, or contractual activities related to any aspect of the project without any obligation, liability, or consideration on the part of the District of Kitimat. The District of Kitimat will not be responsible for any costs incurred by any vendor in responding to this NOI.

Responses should be delivered by hand, regular mail, facsimile or email to the following location before 2:00 p.m. Pacific Time on January 18th, 2018, and should quote NOI Number DOK01-2018:

District of Kitimat
Purchasing Department
270 City Centre
Kitimat, BC V8C 2H7
Email: purchasing@kitimat.ca

OR

Contact Person:
Robyn Iannarelli
Purchasing Manager
purchasing@kitimat.ca