



Notice of Intent (NOI)

Number: DOK02-2020 _____

1. Notice:
 - a. Notice is hereby given by the District of Kitimat (DOK) of its intent to contract with the following Provider for the replacement of equipment:

J. A. LARUE INC
680 RUE LENOIR
SAINTE-FOY, QC G1X 3W3
T 418-658-3003 OR 1-877-658-3013
<http://www.jalarue.com/en/>
 - b. In the event that no other potential service providers come forward with a Statement of Capabilities meeting the requirements outlined in this NOI before the Closing Date/Time, the contract may be direct awarded to the pre-selected service provider.
2. Contract Term and Value
 - a. Estimated contract value is \$646,200 Canadian dollars, exclusive of taxes.
 - b. This is a one-time purchase with a firm delivery of 365 days ARO.
3. Contract Award Rationale:
 - a. The District of Kitimat has chosen not to proceed with a competitive process because J. A. Larue Inc is the sole, Canadian distributor and manufacturer of Self-Propelled Snow Blowers of this size.
 - b. The DOK has not called for provider proposals for this contract. After careful research and consideration, it is believed that Larue is the sole Canadian service provider of these products, offers a unique solution and value proposition in the marketplace and is the only provider capable of meeting the specific requirements of this engagement because of the Larue design.
4. Information Requirements
 - a. The solution must be equivalent to the product offered by Larue for the Model T85R52 5,000tph as stated in the Manufacturers specifications. A data sheet or description of the identifying make, model and design is required to understand its configuration and capability. The configuration must be user friendly and acceptable. In addition, delivery lead-time needs to be indicated in the response.
 - b. The units specified herein shall consist of the self-propelled snow blower have the following:
 - i. a self-propelled snow blowers capable of handling all types of snow including wet heavy snow to hard packed frozen snow. The snow projection either from the loading chute or the impeller casing must have the capability to cast snow to the left or to the right-hand side. The unit shall be capable of arduous duty for prolonged periods of time without deformation and/or failure of components in ambient temperatures down to minus forty (-40 °).
 - ii. Wheelbase: 145 in.
 - iii. Approximate overall length: 388 in.
 - iv. Gross vehicle weight: 50,000 lbs
 - v. Total weight: 36,000 lbs
 - vi. Single driver seat with left side passenger
 - vii. 12 V electrical system
 - viii. Multifunctional joystick for hydraulic controls
 - ix. LED Work lights

- x. Adjustable tilt / telescopic steering column
- xi. Pneumatically actuated full lock planetary axles with electrical control
- xii. Front axle: capacity 25,000 lbs directional drive axle with double cardan joint
- xiii. Rear axle: capacity 25,000 lbs directional drive axle with double cardan joint
- xiv. Four wheel steering capable of automatic or manual steering
- xv. Brakes Comply with FMVSS 121
- xvi. Front Carrier Engine, Cummins QSB 6.7L – 310hp
- xvii. Automatic Transmission – 6 forward gears and 1 reverse
- xviii. Driver controlled 2 speed transfer case
- xix. 4x4 proportioning differential
- xx. Rear snow blower engine, Cummins QSX15L – 675hp
- xxi. Capacity 5,000 metric tons / hour, throwing distance up to 150ft
- xxii. Snow blower head dimensions overall width 108-115 in.
- xxiii. Mechanical drive, dual stage, dual auger (each auger to be 26" diameter)
- xxiv. 52" Impeller casing with chromium carbide wear plates
- xxv. Impellor casing casting angle to be - left 45°, right 0°, 135° total rotation
- xxvi. Loading chute with chromium carbide wear plates
- xxvii. Dual Hydraulic steering vanes
- xxviii. Carbide scraper blades
- xxix. Replaceable icebreaker teeth

5. Statement of Capabilities

- a. Service Providers wishing to challenge this Notice of Intent #DOK02-2020 should submit a Statement of Capabilities of containing the following information:
 - i. Reason(s) for objecting to DOK's intent to direct award the contract;
 - ii. Detailed information that demonstrates the providers capabilities, capacity, experience and expertise to meet the requirements;
 - iii. Service Provider's name, address, and phone number; and
 - iv. Service Provider representative's name and contact information.
- b. The Statement of Capabilities should be delivered to the Delivery location specified below by the Closing Date/Time. Providers are encouraged to limit their submissions to ten (10) pages.
- c. A potential provider's ability to offer equivalent or better quality for the required products or services, a proven capability, expertise, experience and capacity to provide the required products or services within the required time frames, and a proven record of supplying comparable products or services at a lower cost in the same time frames will be key criteria in considering service provider objections under this NOI.

6. Next Steps

- a. If other potential providers come forward before the Closing Date/ Time with a Statement of Capabilities clearly indicating the ability to meet or exceed the requirements presented in this NOI, the DOK may, in its sole discretion, elect to proceed with a competitive process to source this opportunity. The DOK also reserves the right, in its sole discretion, to convene a meeting with the potential service provider(s) to ensure understanding of the requirements of the opportunity prior to deciding how to proceed.
- b. If no other potential suppliers submit a Statement of Capabilities meeting or exceeding the requirements outlined in this NOI on or before the Closing Date/Time, the contract may be direct awarded to the pre-selected supplier.

7. Terms of NOI Process

- a. Potential providers are solely responsible for the risk and cost of preparing and submitting objections and/or Statements of Capabilities in response to this NOI.
- b. This NOI is not intended to be a call for tenders, and submissions are not intended to create any contractual or other legal obligation owed to any potential provider by the DOK. The DOK reserves the right to terminate this process at any time, at its discretion.

- c. All responses to this NOI become the property of the District of Kitimat and will be held in confidence, subject to the provisions of the *Freedom of Information and Protection of Privacy Act*. Respondents to this NOI consent to the District of Kitimat incorporating any submitted ideas, concepts, approaches, or strategies into any planning, design, procurement, or contractual activities related to any aspect of the project without any obligation, liability, or consideration on the part of the District of Kitimat. The District of Kitimat will not be responsible for any costs incurred by any vendor in responding to this NOI.

Responses should be delivered by hand, regular mail, or email to the following location before 2:00 p.m. Pacific Time on February 28th, 2020, and should quote NOI Number DOK02-2020:

District of Kitimat
Purchasing Department
270 City Centre
Kitimat, BC V8C 2H7
Email: purchasing@kitimat.ca

OR

Contact Person:
Robyn Iannarelli
Purchasing Manager
purchasing@kitimat.ca